



**Press Release
FOR IMMEDIATE RELEASE**

Contact: Steve Wexler
763-229-5252
swexler@kaisercomm.net

**KAISERCOMM ACHIEVES GOLD LEVEL
IN THE AVAYA CONNECT CHANNEL PROGRAM**

St. Paul, MN, June 3, 2015 - KAISERComm announced today that it has been named a Gold Partner in the Avaya Connect Partner Program following the completion of all requirements for Avaya Solution Expert specializations. The Avaya Connect Gold level shows that the KAISERComm team has demonstrated comprehensive skills and proven customer satisfaction in the sale and design of solutions based on Avaya technologies with a standard of excellence on which customers and Avaya can depend.

To attain Gold level status, Avaya channel partners must earn Solution Expert designation in at least two of the categories that are in highest demand by enterprises and midmarket companies. Solution Expert specializations are achieved based on the number of credentialed associates a channel partner has on staff, proven customer satisfaction and successful sales experience.

KAISERCOMM has satisfactorily achieved SOLUTION EXPERT specializing in both Midmarket Unified Communications and Contact Centers. **Midmarket Unified Communications (UC) Experts** have demonstrated superior skill and customer satisfaction in the design of collaboration solutions (including video) for the Avaya IP Office™ Platform. **Midmarket Contact Center (CC) Experts** possess expertise in the design of customer engagement solutions for the Avaya IP Office™ Platform, including the IP Office Contact Center or Contact Center Select.

KAISERComm, who prides themselves on delivering successful implementations has also achieved consistently high customer satisfaction scores based on a survey conducted by an independent agency. Avaya Connect Partners' customer satisfaction scores must be 3.5 or higher to be considered as part of the Gold level assessment. Also, KAISERComm has earned Partner in Customer Excellence, status which is reserved for the highest ratings solution providers.

KAISERComm with headquarters in Minnesota and regional offices in Illinois, and Georgia sells Avaya solutions that include: team engagement, customer engagement, networking, video solutions. They provide design, implementation, support services, integration services, and professional services to businesses throughout the United States

“The business environment is more dynamic than ever. To compete, companies need proven, highly-reliable and flexible technology that’s supported by a skilled, trusted partner. KAISERComm has demonstrated both the expertise and customer excellence that has earned Gold level status in the

Avaya Connect channel program, and helps position them as a trusted partner to our mutual customers.” Richard Steranka, vice president, Worldwide Channel Organization, Avaya.

“KAISERComm’s focus on strong customer communications as well as exceeding delivery expectations on all fronts has resulted in these prestigious designations from Avaya. The “Avaya Gold” and “Partner in Excellence” designations assure our prospects and customers that KAISERComm is among the most qualified and knowledgeable communications provider in the industry.” stated Steve Wexler, CEO, KAISERComm.

About KAISERComm

KAISERComm, established in 2000, is a nationwide communications solutions provider. KAISERComm is headquartered in Saint Paul, Minnesota, with regional offices in Chicago, Illinois and Atlanta, Georgia. With over 600 customers nationwide KAISERComm solutions have solved the technology dilemma in HealthCare, Non-Profits, Financial Services, Manufacturing and more. “We make complex technology simple.” For information on customized technology solutions from analog to Voice over IP, from premise based security, to managed services including monitoring and network management, give us a call today at 651-229-9630 or 877- 625-7286 or visit us at www.gokaisercomm.com .

About Avaya

Avaya is a leading provider of solutions that enable customer and team engagement across multiple channels and devices for better customer experience, increased productivity and enhanced financial performance. Its world-class contact center and unified communications technologies and services are available in a wide variety of flexible premises-based and cloud deployment options that seamlessly integrate with non-Avaya applications. The Avaya Engagement Development Platform enables third parties to create and customize business applications for competitive advantage. Avaya’s fabric-based networking solutions help simplify and accelerate the deployment of business critical applications and services. For more information please visit www.avaya.com.

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